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14 January 1953

ITEM 1(b)

An Evaluation of the Psychological Impact of U. S. Foreign
Economic Policies in France
(PSB D-37)

Summary: This evaluation is submitted for information only, as a complement to an evaluation of the psychological impact of U. S. foreign economic policies [REDACTED] It was prepared by a consultant of the PSB. It describes the attitudes and philosophies of the French people and leaders and their influence on France's interpretation of her role in international affairs. The French attitude and frame of mind are conditioned by their tendency to subordinate economics to politics. Unlike [REDACTED] the French consider themselves in a "coordinate" rather than a "subordinate" role in relations between the U. S. and France.

This paper is an excellent analysis of the psychological aspects of economic factors, as well as a description of the motivations of the French people. The CIA staff believes this paper will serve as useful reference for future policy and strategic guidance.

Pages 1 to 4 of the paper contain a summary which you may wish to read.

Recommendation: That you accept this evaluation as a reference document.

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